

Career Success

Gaining work experience as a student is an excellent strategy to strengthen your resume and prepare for your future. The majority of College of Management students work while earning their degree; most positions are part-time and can be on campus, off campus, or through an internship.

The **University's Office of Career Services and Internships**, along with the **College of Management Career Specialist**, are available to support you in the process of preparing for and gaining professional experience. They can also help you identify transferable skills gained through jobs you might not think relate to your career goals.

Career Preparation

Through the **Management Achievement Program**, many workshops are offered by Career Services to prepare you for an internship or job search, including:

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| Resume and Cover Letter Writing | Identifying your Career Values |
| Personal Branding | Job Search Strategies in a Virtual World |
| Confident Interviewing | Effective Networking Strategies |
| Salary Negotiation | Unwritten Rules of the Workplace |
| Introduction to Linked In | Writing Strong Personal Statements for Grad School |

Over 200 employers recruit at our Career Fairs each semester.

"I completed a summer internship with OneBeacon Insurance as part of their Data Management Team. I found out about the internship by attending the Career Fair in the spring.

- Zach Sullivan, IT alum who translated his internship to a full time position with the same company after graduation

Industry Partners

We work closely with industry experts and employment partners to help you network and learn more about their internship and employment opportunities. Some of our employment partners who engage with and hire our students include:

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| Arnold Worldwide | Hill Holliday | Northwest Mutual |
| BNY Mellon | Hubspot | One Beacon |
| Boston Federal Reserve Bank | IBM | PricewaterhouseCoopers (PwC) |
| Boston Celtics | John Hancock | Racepoint Global |
| Boston Red Sox | Johnson & Johnson | Regan Communications Group |
| Brown Brothers Harriman | KPMG | Santander |
| Bullhorn | Loomis Sayles & Company, L.P. | State Street Corporation |
| Deloitte | Liberty Mutual | TJX Companies |
| EY (Ernst & Young) | MA Attorney General's Office | Vertex Pharmaceuticals |
| Granite Telecommunications | Morgan Stanley | Wellington Management |

"I completed a summer internship at State Street in regulatory compliance. I obtained great knowledge of the importance of compliance in business practice and was able to develop my leadership skills as my supervisor asked me to assist in managing a high school intern."

- Jacqueline Rios, Accounting Concentrator alum

Internships for Credit

Students in the College of Management are able to earn academic credit for their internship experience. Professional experience such as job shadowing or informational interviews can also earn you credit toward the Management Achievement Program.

85% of interns from CM said the experience was important in preparing for their desired career.

Post Graduation Success

By the time of their Graduation Ceremony, 69% of students in the Class of 2019 had received at least one job offer or graduate school acceptance. Seventy-four percent of College of Management Undergraduates made 50K or more, per our March 2020 Alumni Survey.