Career Success

Gaining work experience as a student is an excellent strategy to strengthen your resume and prepare for your future. The majority of College of Management students work while earning their degree; most positions are part-time and can be on campus, off campus, or through an internship.

The University’s Office of Career Services and Internships, along with the College of Management Career Specialist, are available to support you in the process of preparing for and gaining professional experience. They can also help you identify transferable skills gained through jobs you might not think relate to your career goals.

Career Preparation

Through the Management Achievement Program, many workshops are offered by Career Services to prepare you for an internship or job search, including:
- Resume and Cover Letter Writing
- Identifying your Career Values
- Personal Branding
- Job Search Strategies in a Virtual World
- Confident Interviewing
- Effective Networking Strategies
- Salary Negotiation
- Unwritten Rules of the Workplace
- Introduction to LinkedIn
- Writing Strong Personal Statements for Grad School

“I completed a summer internship with OneBeacon Insurance as part of their Data Management Team. I found out about the internship by attending the Career Fair in the spring.”

- Zach Sullivan, IT alum who translated his internship to a full time position with the same company after graduation

Industry Partners

We work closely with industry experts and employment partners to help you network and learn more about their internship and employment opportunities. Some of our employment partners who engage with and hire our students include:

Arnold Worldwide
BNY Mellon
Boston Federal Reserve Bank
Boston Celtics
Boston Red Sox
Brown Brothers Harriman
Bullhorn
Deloitte
EY (Ernst & Young)
Granite Telecommunications
Hill Holliday
Hubspot
IBM
John Hancock
Johnson & Johnson
KPMG
Loomis Sayles & Company, L.P.
Liberty Mutual
MA Attorney General’s Office
Morgan Stanley
Northwest Mutual
One Beacon
PricewaterhouseCoopers (PwC)
Racepoint Global
Regan Communications Group
Santander
State Street Corporation
TJX Companies
KPMG
Santander
TJX Companies

“I completed a summer internship at State Street in regulatory compliance. I obtained great knowledge of the importance of compliance in business practice and was able to develop my leadership skills as my supervisor asked me to assist in managing a high school intern.”

- Jacqueline Rios, Accounting Concentrator alum

Internships for Credit

Students in the College of Management are able to earn academic credit for their internship experience. Professional experience such as job shadowing or informational interviews can also earn you credit toward the Management Achievement Program.

Post Graduation Success

By the time of their Graduation Ceremony, 69% of students in the Class of 2019 had received at least one job offer or graduate school acceptance. Seventy-four percent of College of Management Undergraduates made 50K or more, per our March 2020 Alumni Survey.

https://business.umb.edu/undergraduate-programs/new-students